



**Downtown Hayward Improvement Association
Sidewalk Operations, Beautification & Order (SOBO) Committee
Tuesday, July 13th, 2021, 2:00 p.m.
Zoom Link (sent out)**

AGENDA

1. **Call to Order & Introductions:** Jeff Jurow, Committee Chair

2. **Committee Item Updates:**
 - a. Heritage Park Opening: Status
 - b. DHIA Maintenance Operations Expense: Crew Radios **Action Item**
 - c. District Security Camera Pilot:
 - i. Site 1 (Sapporo) Complete
 - ii. Review of Draft DHIA Camera Footage Usage Policy & Procedures **Action Item**

COMMITTEE MEMBERS TO GO INTO CLOSED SESSION TO DISCUSS DHIA CONTRACT WITH BARBARY COAST SECURITY (Item 2d). THE PUBLIC TO BE EXCUSED FROM THE MEETING AT THIS POINT AND WELCOMED BACK FOR UPDATE DISCUSSION

- d. Downtown Supplemental Security Patrol:
 - i. Update on Barbary Coast Security Patrol Contract

RETURN TO OPEN SESSION AND SUMMARIZE DISCUSSION ON STATUS OF BARBARY COAST SECURITY PATROL CONTRACT w/ DHIA

- ii. Review & Possible Action on Legion Corporation Proposal for Downtown Security Patrols **Action Item**

3. **Next Meeting:** _____

4. **Adjournment**

BROWN ACT:

DOWNTOWN HAYWARD IMPROVEMENT ASSOCIATION

22654 Main Street • Hayward, CA 94541

Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72 hours prior to a regular meeting. The Corporation posts all Board and Committee agendas at the meeting location designated for the Board meeting. Action may not be taken on items not identified as such and posted on the agenda. Meeting facilities may be accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Monica Montes of New City America at 888 356-2726.

Cellphone & Radio Company

10951 San Pablo Ave
 El Cerrito, CA 94530
 (510) 524-0272
 www.cellradioco.com



Estimate

ADDRESS

Downtown Hayward Improvement Association
 22654 Main Street
 Hayward, CA 94541 US

SHIP TO

Downtown Hayward Improvement Association
 22654 Main Street
 Hayward, CA 94541 US

ESTIMATE # 1136 DATE 05/12/2021

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
	Sales	New Icom F2100D (Includes Single Unit Charger)	7	365.00	2,555.00T
	Sales	FCC License Coordination	1	700.00	700.00

Hi Matt,	SUBTOTAL	3,255.00
I think this is the most cost effective way of getting you off the ground.	TAX	249.11
Please keep in mind that we had some troubles when we got into the furthest points . so this could be a problem that shows up. (it is fixable with the addition of a repeater)	TOTAL	\$3,504.11

Accepted By

Accepted Date



July 2nd, 2021

Dominic LiMandri
Downtown Hayward Improvement Association
22654 Main Street
Hayward, CA 92103

Re: Patrol Service RFP

Dear Mr. Dominic LiMandri

I am writing to you on behalf of Legion Corporation, for the purpose of initiating a business relationship between our team and your highly esteemed organization. I would like to explain Legion's way of doing business, how it separates us from other security organizations, and why we are the best at what we do.

THE LEGION WAY. "The Legion Way" is unique because we understand that we are customer service-based business. Our customers deserve a high level of service, communication, transparency, and responsiveness. Legion's way can be broken down into three main categories which are based on our tightly held core value system. Legion's Core Values are connected to every aspect of the services that we provide. The Legion Way is broken down as follows:

1. SERVICE
2. ADAPTABILITY
3. SYSTEMS & MANAGEMENT

SERVICE. Superior customer service is something every company boasts yet few can truly execute on. There are likely many reasons for this varying from organization to organization, but there are a few key reasons to be considered. First and foremost, in the security industry most companies compete purely on price in order to security as much business as possible. This may seem as if they are trying to benefit the potential customer, however, it is really to their detriment and here is why. When a vendor's profit margin is close to 10% or less, an executive team will direct their management team to focus their energy where their time yields greater earnings, leaving clients who have smaller accounts neglected for larger ones that have greater margins. This unfortunate fact leads us to the



underlying systemic, cultural, and management issue that plagues most organizations, which translates to a lack of care and poor service. Legion overcomes these pitfalls in 3 distinct ways; 1) we don't undervalue our service by competing 100% on price, which ultimately negatively effects the client's service and is often the root cause for the termination of the relationship in the security industry, rather we provide value that justifies the additional expense; 2) we instill a strong sense of culture internally; and 3) we have systems and controls in place to handle issues in specific time frames.

Ultimately, Legion's high level of service is attributed to its service-oriented culture, its responsiveness, its Adaptability, and its team's willingness to go to extraordinary ends to execute on Legion's mission.

ADAPTABILITY. Security threats are constantly changing as are the needs of our clients. Security is not a static industry and having a high level of adaptability is a critical component of any security operation. As many organizations struggle with adaptability Legion is able to overcome new challenges because its management team is well trained, they understand the needs, the client's business operation, and our mission as it relates to those operations. Legion has removed the cumbersome bureaucracy that burdens many organizations by empowering its leaders to execute on change based on needs in real time.

SYSTEMS & MANAGEMENT. The management structure of Legion corporation places an emphasis on the concepts "Span of Control" and "Decentralized Command." The strong culture within the organization, and its leadership's ability to instill the mission and goals of Legion, gives our team confidence and autonomy to perform and execute on critical decisions quickly and effectively.

- *Span of control: The manageable number of team members a manager can reasonably control.*
- *Decentralized Command: A decentralized organization is one in which most decisions are made by mid-level or lower-level managers, rather than being made centrally by the head of the company. It's the opposite of a centralized organization, in which all decisions are made at the top.*

Legion's primary reporting, tracking, and management tool is an application called "SYNCrew." SYNCrew allows team members to take photos of anomalies, make notes, write reports, and clock in and out among other administrative activities. All photos taken using SYNCrew have geo tags so that legion's management team and clients can see exactly when and where the activity occurred. SYNCrew keeps records of all team activity as well as historical mapping of their physical locations while on duty by "pinging" the phone's location every 2 minutes. The mapping keeps historical records of all of the



employee's movements while the application is in use. All SYNCrew mapping and activates can also be viewed in real time. SYNCrew is used in combination with google docs to maintain and review schedules for proper billing and compensation for hours worked by team members.

All of these concepts lead to the execution of our purpose and mission, to provide the highest level of customer service possible. Legion is highly attuned to their client's needs, and security duties aside, we are in the service industry and our mission is to serve.

Sincerely,
Joseph Shelley
Chairman of the Board
Legion Corporation



OVERNIGHT SECURITY PILOT PROGRAM DHIA

Joseph Shelley, Chairman
Cell: 650.892.5498
Main: 800.228.3579
joe@legioncorporation.com
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COMPANY OVERVIEW

Legion Corporation was formed in 2012 by former San Francisco Police Officer Joseph Shelley. Mr. Shelley developed Legion based on his experience serving the people of San Francisco as a valued member of the San Francisco Police Department. After over a decade of experience working within the city, Mr. Shelley took that expertise into the private sector to deliver an organization whose primary mission is one of service.

Forged from these many years of experience, Legion has quickly become an iconic leader in the local security industry, and a forerunner in the development of the industry's first privately operated police style patrol force.

MISSION: Legion Corporation's purpose and mission is to provide socially responsible, personalized, boutique style service that delivers value, and a level of protection that our clients can rely upon. We understand that there is nothing more important than the safety and security of one's personnel, property, assets, and community.

SERVICES: Legion's basic services can be broken down into three divisions: Patrol Division, Static Division, and Special Services Division.

1. **PATROL DIVISION:** Legion Corporation's Patrol Division is the largest, most extensive program in San Francisco. Patrolling over 300 buildings within the city limits, Legion has the most experienced patrol team in the industry. All officers are trained by former San Francisco Police Department Patrol Officers in patrol tactics, radio codes, reporting, conflict resolution, deescalation techniques, and many other aspects of patrolling. Legion's patrol officers have experience in a wide array of activities such as:

- Response to emergency situations such as:
 - Physical altercations
 - Fires
 - Medical Emergencies
 - Burglaries
 - Theft
 - Robberies
 - Alarm response
- Response to non-emergency situations such as:



Trespassers
People loitering
Noise complaints
Other non-emergency situations

- › To supplement static service during off hours
- › As a backup service
- › To protect and patrol the perimeter of one's property
- › To provide relief and support for static guards

Legion Patrol Officers are highly trained and skilled in conflict resolution, crisis management, criminal and civil law, and various other subtler aspects of security management. Legion's intensive patrol training program provides our officers with the tools that they need to provide a patrol service that is unparalleled by any other security organization in its sophistication and effectiveness.

Legion Corporation considers itself to be a “green” company and exclusively uses electric vehicles for patrolling.

**This service only provides backup in San Francisco; however, they are available via phone, radio, and text to assist with management and support.*

- 2. STATIC DIVISION:** We provide a wide range of services from concierges and armed guards to Personal Security Details (PSDs), and an endless array of functions tailored to the specific needs of our clients. Legion's Officers are the most highly trained guards in the security industry and can execute any mission. At Legion we go far beyond the industry standard of merely providing a physical presence, we provide actual security. We understand what service truly means and we are committed to protecting the safety and security of our clients, their assets, and the integrity of their business operations. Some of the basic duties of Static Security Officers are as follows:

- › Visual presence to deter crime
- › Guard entrances and/or patrol the client's premises
- › Screen employees and guests
- › Monitor the client's premises with video surveillance equipment
- › Protect the client's assets, employees, and guests
- › Coordinate evacuations in the event of a fire or other emergency
- › Respond to accidents and health emergencies on the premises
- › Eject unwanted persons or trespassers
- › Act as liaison with local police, fire, and other emergency services



- 3. SPECIAL SERVICES DIVISION:** The Special Services Division encompasses all of Legion's other services such as Executive Protection Details, training, consulting, risk assessment, and emergency planning to name a few. Some of our training programs include Situation Awareness in an Urban Environment and Active Shooter Training.

MANAGEMENT STRUCTURE AND CUSTOMER SERVICE

The management structure of Legion corporation places emphasis on the concepts of span of control and decentralized command. The strong culture within the organization, and its leaderships superior ability to instill the mission and goals of Legion, primarily being to serve its clients, and to always go above and beyond in all that they do, gives our team confidence and autonomy to perform and execute on critical decisions quickly and effectively. Furthermore, not only does Legion's executive team gives its lower level management and leadership team the training and confidence to make critical decisions, they are always available and highly involved with the day to day operations.

Span of control: The manageable number of team members a manager can reasonably control.

Decentralized Command: A decentralized organization is one in which most decisions are made by mid-level or lower-level managers, rather than being made centrally by the head of the company. It's the opposite of a centralized organization, in which all decisions are made at the top.

Legion's Corporate and management structure begins with the Board of Directors Chaired by Joseph Shelley, leading the overall operations and directions of the organization. Beneath the board Legion is headed by CEO, Richard Soares, COO, Nick Tortora, and our Director of Field Operations, Arshad Razzak, the on-duty 24-hour patrol supervisor, team leaders, and lastly the guards in the field working the various sites.

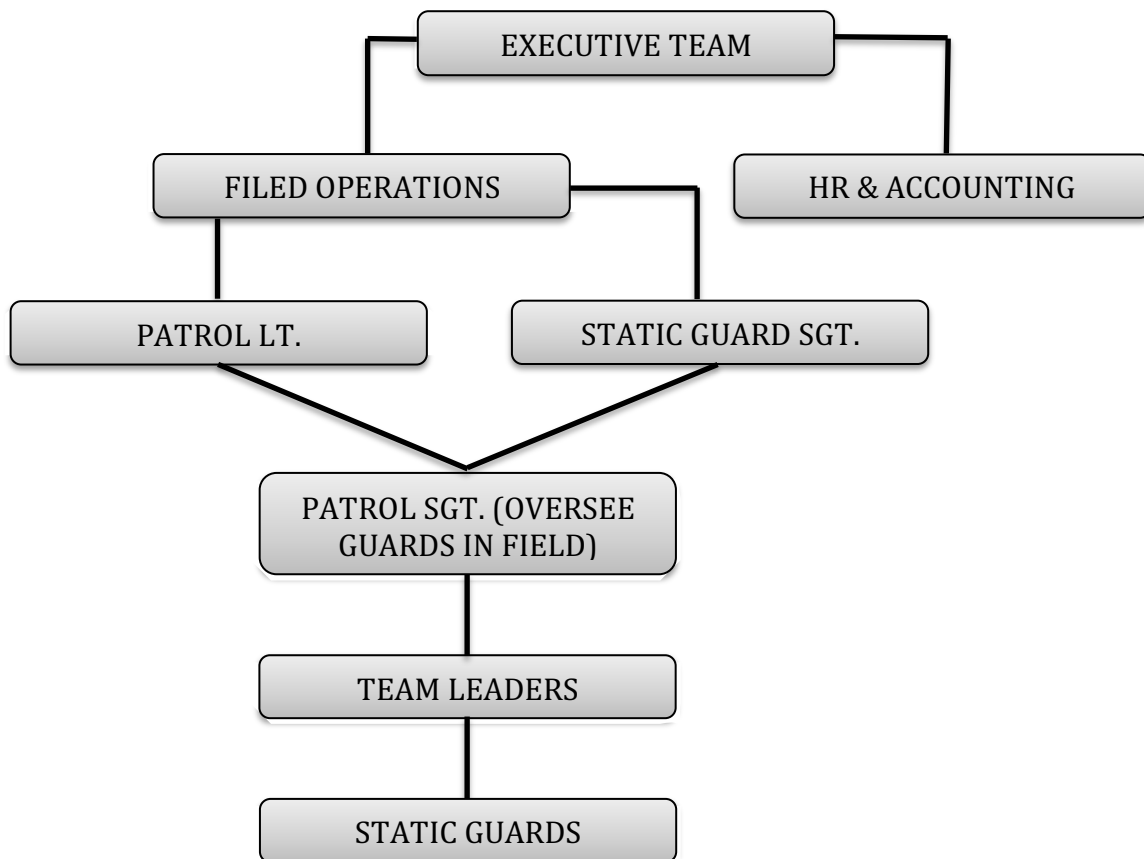
In the field we implement the concept of span of control. Each Static guard Sgt. Has a maximum of 5 team leaders beneath them, and each of those team leaders oversee a maximum of five sites. Information gathered by the team leaders flows up the chain of command in the form of reports to the next person in the chain of command. Each level handles whatever is presented to them, and if they do not know how, or are otherwise unable to make a decision, that information is passed further up the chain until the proper person receives the information. This may sound like a complex



process; however, it is fast moving and organic, giving our team the ability to act quickly and effectively.

During regular day to day operations, static guards report and interact with the Patrol Sergeant as their direct point of contact and supervision while working, particularly after hours. The Static Guard Sgt. Works with the Patrol Lt. and Patrol Sgt. for assistance with training, monitoring, and providing leadership for static guards. When disciplinary action is taken with a static guard it is generally done by the Static guard Supervisor (unless off duty then by the Patrol Sgt.), and disciplinary action taken on a Patrol Sgt. is carried out by the Patrol Lt. and so on.

Decentralized command is critical to providing the highest possible level of service, and to empower Legion's team to properly respond to situations on a case by case basis. By ensuring that our team is well trained, and that they have a thorough knowledge and understand our mission, we have confidence in the fact that they will properly handle incidents as they arise. This is critical being that there will be times that taking immediate action may be necessary. Please see below Organizational Chart:





CUSTOMER SERVICE: All these concepts lead to the execution of our purpose and mission, to provide the highest level of customer service possible. Legion is highly attuned to their client’s needs, and security duties aside, we are in the service industry and our mission is to serve.

CULTURE AND VALUE: Each team member is required to carry a Core Values card with them at all times as part of their uniform. Not only do we expect our team to memorize these values, but we expect them to embody them while they are on duty and we sincerely hope that they implement them in their personal lives as well. Please see below copy of Legion’s Culture and Values Card:

 <p>“WE WILL RECEIVE NOT WHAT WE IDLY WISH FOR BUT WHAT WE JUSTLY EARN. OUR REWARDS WILL ALWAYS BE IN EXACT PROPORTION TO OUR SERVICE.”</p> <p>EARL NIGHTINGALE</p>	<p><u>OUR CORE VALUES</u></p> <p>COURAGE INTEGRITY BENEVOLENCE RESPECT HONESTY HONOR LOYALTY</p>  <p><u>OUR MISSION</u></p> <p>TO COURAGEOUSLY SERVE AND PROTECT OUR CLIENTS AND OUR TEAM WITH INTEGRITY, BENEVOLENCE, RESPECT, HONESTY, HONOR, AND LOYALTY.</p>
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SERVICES PROVISIONS

ACTIVE PATROL AND OBSERVE & REPORT: Effective patrol requires several elements that can be broken down into two distinct groups for the sake of simplicity and brevity. These two groups are “patrol techniques” and “tactical communication.”

1. **PATROL TECHNIQUES:** the techniques used to move about the district including but not limited to:



- a. Intelligent and well-thought-out Patrol routes that have the appearance of being random and unpredictable.
 - b. Strong physical presence, which includes having a professional demeanor and being highly visible (see Exhibit "A" Uniform and Equipment Standards).
 - c. Knowing the area and being familiar with known "hot spots," areas that have consistent and frequent issues.
2. TACTICAL COMMUNICATION: the application of knowledge, intellect, and professional communication used in a socially conscious way to execute our mission. These tactics include but are not limited to:
- a. Establishing rapport with local businesses as well as homeless individuals, street vendors, and local governmental and non-governmental agencies
 - b. Intelligence gathering.
 - c. Information sharing; internally (with our team, management, DHIA) and externally (other agencies, SFPD, Clients, etc)
 - d. Serving those whom we come into contact with, even when they are aggressive or belligerent.

By establishing rapport and serving all we come into contact with we develop a reputation of fairness and professionalism. From our years of experience, having a good reputation on the street as being professional and kind creates a baseline for interactions and makes people more likely to comply when asked to do something.

All team members will be issued Motorola radios for internal communication as well as cellular phones. It is preferred that dispatches made by DHIA are done via radio, which is a faster, more efficient means of communication than a cellular phone.

ADDRESSING LOW LEVEL CRIMES: When addressing "low level crimes" such as quality of life issues, Legion team members will use tactical communication as described above as the primary means of enforcement. Our patrol team currently applies these tactics with great effectiveness throughout the city.

Legion corporation has a great working relationship with the San Francisco Police Department. We have worked together and assisted each other on many occasions. When necessary, we can call the police and effectively communicate the type of incident that we are faced with and express what is needed. We have never abused this relationship and understand when it is appropriate to call and when it is not. For example, calling when someone is being compliant but are verbally abusive (not physically) is not appropriate. **We will develop the same rapport with the Hayward Police Department that we have fostered in San Francisco.**



CUSTOMER SERVICE AND HOSPITALITY: Legion is a service-based organization, our standard training requires being courteous, friendly, and helpful in all situations.

Nighttime entertainment establishments are often identified as “hot spots” for activity and would be addressed as such if such facilities are within the borders of the district. Patrol frequency can be assessed and adjusted on a nightly basis.

TEAM COMMUNICATION: Team communication will consist of guidelines set between Legion and DHIA. Legion recommends Motorola radios as the primary form of verbal communication and cellular, text, and email as secondary and so forth. As previously mentioned, radio communication is the fastest and most efficient means of communication. Regular check-ins, conducted on an hourly basis for example, when there are low levels of activity will be required.

It is also recommended that Legion’s patrol supervisor has a radio for DHIA as well and is communication with DHIA whenever back-up or intervention from Legion’s management team is necessary.

INCIDENT REPORTING: Aside from the standardized incident report that will be generated by the Legion team, Legion team members will use the SYNCrew application to document activity, take notes, and notify DHIA of their findings.

DEVELOPMENT AND RETENTION OF EMPLOYEES.

Legion Corporation appreciates the efforts of its employees to achieve corporate goals and to fulfill its mission statement. Outstanding employees deserve to be recognized both as a reward for exceptional performance and as a model to other employees.

EMPLOYEE OF THE MONTH: The Employee of the Month program recognizes one employee every month for outstanding achievements and for going above and beyond the call of duty.

WELLNESS PROGRAMS: The Wellness Program recognizes employees with outstanding attendance with quarterly and annual bonuses.

TRAINING INCENTIVE PROGRAM: Legion employees are encouraged to participate in marital arts training classes given by its CEO Joseph Shelley, who is a 4th degree black belt in the art of Aikido and teaches class at City Aikido. Employees can train for free and are given bonuses for achieving ranks in the art through consistent, continued training.



COACHING/MENTORING: Legion has a professional mentorship program available to them. Team members get free coaching that includes weekly meetings and regular communication. Mentors work with team members on setting and working towards personal and professional goals. During this form of training, we look to how we can best support a team member through a coaching process which includes support, encouragement, validation accountability, to obtain goals that are established with the team member.

OVERSIGHT AND ADMINISTRATION.

WEEKLY, QUARTERLY, AND ANNUAL MANAGEMENT MEETINGS. Meetings are the backbone of our organization. The meetings are interactive and 100% focused on problem solving and the attainment of our goals as an organization (the fulfillment of our purpose and mission).

MEETINGS ARE BROKEN UP INTO SEVERAL COMPONENTS: 1. Segue (getting everyone on the same page), 2. Customer and employee headlines (discuss specific positive and negative events from the previous week) 3. Reviewing the previous weeks to-do list 4. Please see Exhibit "B," Tactical Meeting Agenda:

RIDE-ALONGS: Regular ride-alongs will be scheduled and conducted weekly. Various aspects of the team's duties will be observed, discussed, and trained as needed.

TEAM LEADERS: Team Leaders will review and filtering of critical information from SYNCrew and reporting mechanisms, so information is properly passed along and effectively dealt with in a timely manner.

SUPERVISION: A patrol supervisor will be assigned to assist and monitor activity in real time. This supervisor will be based in San Francisco; however, there will be a customer relation manager assigned to the account as well who will physically check-in and manage the team on the ground.

SYNCREW AND GOOGLE DOCS: Information gathered through SYNCrew and Google Docs is monitored and used to manage Legion's team and daily operations.

COST PROPOSAL, SCHEDULE, AND INVOICING.

COST OF SERVICES AND EQUIPMENT:



Unarmed vs Armed Options: The use of armed or unarmed guards carries a significant cost difference. Using low paid armed officers is never recommended and we do not compete on price for armed services due to the inherent liability of using poorly trained individuals with firearms.

We have had great success in San Francisco with USBID using unarmed officers, which is achieved through training, hiring practices, and competitive pay rates. Both rates for armed and unarmed guards are listed in the table below.

ITEM	PAY TYPE	RATE
Armed Guard Option	Regular hourly rate	\$56.00*
	Overtime hourly rate	\$84.00
	Holiday hourly rate (Federal only)	\$84.00
Unarmed Guard Option	Regular hourly rate	46.00
	Overtime hourly rate	69.00
	Holiday hourly rate (Federal only)	69.00
Field supervisor	NA	Included
Account manager	NA	Included
Motor vehicle (Chevy Bolt, electric vehicle)	NA	\$600 per month
Motor vehicle parking Estimated Price	NA	\$250 per month
Body cam, Dash cam Storage	NA	Included

SCHEDULE: Considering the current job market for security organizations, it has been our experience that parttime positions are difficult to staff, and that the more experienced and qualified officers are in high demand and seek fulltime employment. This leaves lower qualified individuals for part-time position, or officer's "moonlighting" and never fully committed to parttime side work. To properly staff a consistent, professional team, Legion recommends deploying as follows:

- 2-officer teams,
- 8 hours shift each,
- 5-7 days per week (*Exact shift times to be determined by DHIA based on negotiation with Legion*),
- Total weekly hours: 5 days per week at 80 hours or 7 days per week at 112 hours.

PAYMENT FOR SERVICES: Legion shall invoice Client monthly for the services provided to Client pursuant to this Agreement for the preceding month. Invoices are due within 10 days



of receipt. Invoices will include the breakdown of hours and services provided during the invoiced period.

LATE PAYMENT POLICY: The Client shall be liable for late payments charges of \$35.00 for payments received more than 5 days from due date. If the Client's account has unpaid invoices overdue by more than 30 days the Client will be notified, and Legion may opt to discontinue service. Non-payment of any invoice does not release the Client from any amount due at the time of termination. All amounts due plus late charges, if any, may be referred to an outside collection agency and law firm for collection.

PAYMENT METHODS: Payment options include providing credit card information or account information for either ACH recurring billing, pay by check, or pay by a third-party system such as Copra if Client so chooses.

TRAINING.

Training is major component of our organization and the successful execution of our mission. We firmly believe that consistent and continuous training is the key to providing effective and efficient security services. Legion provides training in all aspects of its operations including but not limited to physical training, legal knowledge-based training, patrol techniques, conflict resolution, and de-escalation techniques (tactical communication), reporting and systems usage. We are continuously looking to improve our team and operations; thus, we do after action reports and briefings, and use incidents that our team members encounter as examples and tools for continued training.

PRE-ASSIGNMENT TRAINING: Prior to any assignment, our team members are trained in Legion's general policies and procedures during their new hire orientation. In addition to the standard policy and procedure training, Legion will train the team on the following items:

1. specific scope of work and test them on their knowledge (a standardized test will be created based on the final, approved draft of the contracts Post Orders).
2. district orientation is critical and team members will be required to study maps and familiarize themselves with the patrol area,
3. established patrol routes, and
4. business participating in the program.
5. Radio codes
6. Use of communication devices
7. Tactical Communication
8. Situational awareness



PRE-ASSIGNMENT RIDE ALONGS: Prior to the start of the contract, team members will be required to spend 40 hours doing ride alongs and doing field training with one of our patrol sergeants. Although they will not be formally evaluated during this period, we will be able to assess their capabilities prior to the assignment and get a general sense of what is needed during the initial on-the-job training sessions. (*See supplemental document "Sample Policy and Procedure Packet"*).

40-hours of training shall be billed to the client upon successful completion of the training program per officer. Client shall not be billed for officers who are hired for the position that are unable to complete the training.

JOB AND TASK SPECIFIC TRAINING (OJT):

RIDE ALONGS: team members training will be evaluated and documented during these ride alongs using Legion's Field Training Daily Observation Report (similar to the report used by SFPD). During this time, we also discuss scenarios, and conduct further training on tactical communication, patrol techniques, officer safety technique, district orientation, and driving skills. After each call for service during training, we debrief to go over all aspects of the call and use it as a training exercise. See Exhibit "C," Legion Corporation's Field Training Daily Observation Report or DOR.

After reviewing the DOR it can be seen that all aspects of a team member's patrol skills will be assessed, evaluated, trained, retrained, and reevaluated. If any aspect of their training is below acceptable levels retraining will be conducted. If a team member is unable to show that they are capable in any area at the end of their training, they shall be terminated.

FORMAL, CONTINUOUS TRAINING: Regular ride alongs will be conducted throughout a team member's employment along with quarterly and annual evaluations. During such training DORs will be completed along with supporting documentation when needed.

ANNUAL RETRAINING AND RECERTIFICATION: Training and evaluation will continue throughout the year. All team member's required certification, recertification, and BSIS continued training shall be tracked and documented by Legion Corporation.

COMPUTER MANAGEMENT AND REPORTING SYSTEMS.



An application called “SYNCrew” is the primary system that we use for the documentation, review, and tracking of team member’s work. SYNCrew is an application where employee’s login on their Legion issued phones. Through this application they can take photos of anomalies, make notes, write reports, clock in and clock out, among other administrative activates. All photos have geo tags, so we can see exactly when and where the photo was taken. SYNCrew keeps records of all of their, activates along with mapping of work and physical location (the app has location services that ping every 2 minutes) throughout their shift. The mapping keeps historical records of all of the employee’s movements while the application is in use. All SYNCrew mapping and activates can also be viewed in real time. SYNCrew is used in combination with google docs to maintain and review schedules for proper billing and compensation for hours worked by team members.

DHIA would have full administrative viewing access of Legion’s team assigned to DHIA. See Exhibit “D,” SYNCrew overview.

INSURANCE:

The parties acknowledge that Legion has been retained to provide services to Client as a deterrent against loss and/or damage from criminal and/or other prohibited acts on or about the protected Property, and not as an insurer against all or any such loss or damage.

It is further acknowledged by the parties that the amounts payable to Legion under this Agreement are based upon the value of the services rendered and are unrelated to the value of Client’s property, both real and personal, or the property of third parties located in or about the protected Property. Client therefore acknowledges and agrees that Legion is making no guarantee or warranty – either express or implied – that its services will absolutely avert and/ or prevent all or any loss or damage to the protected premises.

See Exhibit “E” Insurance Cert. Example.



CLIENT REFERENCES.

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Director of Services Union Square BID
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Cell: 925.705.5035
Email: chris@unionsquarebid.com

Michael Brinkofski
Zendesk
AMER/LATAM Security and Safety Manager
415.738.7639
Email: mbrinkofski@zendesk.com

Dennis Flynn
Flynn Investments
Work: 415.989.7117
Mobile: 415.710.4751

Rafael Nicolescu
Tenderloin Neighborhood Development Corporation
Work: 415.632.4693
Email: rnicolescu@tndc.org

Blake Westrate
Veritas Investments
Cell: 415.640.3731
Email: bw@greentreepmco.com



HEROSHOP

December 27, 2017

To Whom It May Concern:

This letter is to recommend Legion Corporation for security services. Their on-site guards and scheduled car patrol ensure that Hero Shop staff and clients feel watched after. Legion's executives also are excellent communicators—something I haven't found with other agencies—and are quick to respond to any concern at any time of day. Legion is reliable, knowledgeable about the neighborhood and easy to work with. It doesn't get much better than that.

Sincerely,

Emily Holt
Owner
Hero Shop

982 Post Street San Francisco CA 94109 heroshopsf.com



SoMa Square Apartments
 One Saint Francis Place
 San Francisco, CA 94107
 415.284.3000

EquityApartments.com

To Whom it May Concern,

I am writing this letter today to strongly recommend the security services of Joe Shelley, Andrew Cohen, and the team at Legion Corporation. I have contracted the team to provide security services at SoMa Square Apartments, which has 410 residential units, retail space, and a large garage attached. Andrew and Joe have been extremely patient and professional when it comes to creating a standard operating procedure for our community.

Being in the center of SoMa, a highly walkable neighborhood, we historically have had an incessant problem with vagrants and vandalism in and around our site. From the very beginning and until now, the team has gone above and beyond by making their presence well known to the undesirable element and an immediate positive impact was felt. The security team is proactive when they need to physically remove vagrants from our community space, which no other company will even attempt to do. Legion Corporation not only adds value to our property, but also to our bottom line. Dollar for dollar, there is not another security company that provides a better value for security services.

Finally, Legion Corporation uses technology to track their guards and sends photo reports after shifts so that all activity is transparent. The program SYNCrew has been very useful and is often times in my inbox before I get into the office.

Please feel free to contact me directly with additional questions or further verification of the above facts.

Sincerely,

Equity Residential Management, L.L.C.,
 as agent for the Owner of SoMa Square Apartments

By: Alisa Shaheen
 Authorized agent
 Community Manager
 SoMa Square Apartments



Touchstone Hotel
David's Delicatessen
474 - 480 Geary Street
San Francisco, CA 94102

August 22, 2018

Dear Prospective Client,

It is with much enthusiasm that I am writing to recommend the services of the Legion Corporation. I have been introduced to Legion by a fellow Union Square business owner in 2016.

Since then we are working with the Legion Corporation team and have always been completely satisfied with their performance. They do an excellent job supporting us in solving the issues of homeless camping, drug use, and other criminal activities taking place in an alley behind our properties.

Legion's security team minimized the problems tremendously by patrolling the area several times a day. The team is highly trained and their professional attitude is impressive. I also want to mention that the team is positively responsive to our emergency calls. They offer immediate support and turn up at the premises within minutes.

I would highly recommend Legion Corporation to any business or landlord who deals with security issues and wishes to protect property and tenants. If you have any questions, please feel free to contact me.

Sincerely,
Osman Uner
Owner of Touchstone Hotel and David's Delicatessen

Contact: (415) 407-2706, osman@jazzbistrosf.com



EXHIBIT A: UNIFORM AND EQUIPMENT STANDARDS

- I. **Uniform:** Legion's standard uniform will be worn by all officers and described as follows:
 - A. Hat: Black had with legion emblem.
 - B. Shirt: Black button-down police style long sleeve shirt with a patch on each shoulder 1" from cranial seam separating arm from trunk portion of the body and centerline from the apex in cranial seem through center of patch.
 - C. Star: Star is to be worn just above left side pocket and be centered to all letters are vertical and readable.
 - D. identifying package; Name tag is to be worn on the right side above and centered to pocket.
 - E. Pants: Black dress style pants.
 - F. Belt: Standard black dress style belt
 - G. Duty belt: Standard police issued duty belt with four (4) belt keeps and a handcuff, taser and flashlight pouches.
 - H. Shoes: Black police standard boot laced with zippered side access.
 - I. Socks: Black dress style socks full length.
 - J. General condition of uniforms: Uniforms will be clean and well-kept to the conditions as outlined by Legion Corporation's Uniform Policy.

- II. **Equipment:** Each officer will be equipped with a standard phone with SYNCrew application downloaded, body camera, Taser, flashlight, handcuff, pepper spray, collapsible baton, and small portable medical kit.

- III. **Credentials:** Each Officer will be required to have a valid BSIS guard card and standard Legion training. All officer will be trained on appropriate local, State and Federal laws. All officer will have BSIS current and ongoing required training for all weapons. It is also possible to engage off-duty officers to work these shifts; however, they will generally have no more authority when coming from an outside jurisdiction when working as a security officer. Legion recommends using Security Officers rather than off-duty police officers working in a security guard capacity.



IV. UNIFORM PHOTOS BELOW (THIS IS STANDARD, EXCLUDING THE FIREARM):







EXHIBIT B: TACTICAL MEETING AGENDA:



WEEKLY TACTICAL

Day: _____ Time: _____

Agenda:

Segue	5 Minutes
“Rock” (Quarterly Goals review)	5 Minutes
Customer/Employee Headlines	5 Minutes
To-Do List	5 Minutes
<i>Review of current to-dos</i>	
ISSUE SOLVING	60 Minutes
1. Identify	
2. Discuss	
3. solve	
Conclude	5 Minutes
Recap To-Do List	
Cascading Messages:	
Meeting Rating (1-10)	

LEGION CORPORATION | 5150 N. Sixth Street, Suite 173, Fresno, CA 93710 | 800.228.3579
www.legioncorporation.com | PPO: 17142



EXHIBIT C: LEGION CORPORATION FILED TRAINING DAILY ACTIVITY REPORT (DOR).

LEGION CORPORATION FIELD TRAINING DAILY OBSERVATION REPORT

TRAINEE'S NAME: _____ ASSIGNMENT: _____
 FTO'S NAME: _____ DATE: _____
 DOR NUMBER: _____

RATING INSTRUCTIONS: FTO'S SHALL RATE OBSERVED BEHAVIOR FOR EACH CATEGORY WITH REFERENCE TO THE SCALE BELOW, USING LEGION FTO STANDARDIZED GUIDELINES. SELECT "N.O." FOR FUNCTIONS NOT OBSERVED, "NRT" FOR NOT RESPONDING TO TRAINING, "NAR" FOR NARRATIVE COMMENT, AND "REM" FOR REMEDIAL TRAINING. INDICATE "TIME" IN MINUTES FOR REMEDIAL TRAINING PROVIDED. FTO'S MUST COMMENT ON THE LEAST AND MOST ACCEPTABLE PERFORMANCE EVALUATIONS OF THE DAY, AND ON ALL RATINGS OF "2" OR LESS, "6" OR MORE, AND "NRT". FTO'S ARE ALSO ENCOURAGED TO COMMENT ON AN OTHER OBSERVED BEHAVIOR THAT THEY FIND RELEVANT. REFER TO THE ASSOCIATED CATEGORY NUMBER IN ALL COMMENTS.

TRAINEE MUST TRANSPOSE RATING ↓	ESSENTIAL JOB FUNCTIONS RATING FORM	RATING SCALE												
		UNACCEPTABLE BY FTO STANDARDS	1	2	3	(4)	5	6	7	←	SUPERIOR BY FTO STANDARDS			
	CRITICAL PERFORMANCE TASKS													TIME
___	1 DRIVING SKILL: STRESS CONDITIONS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	2 ORIENTATION SKILL: STRESS CONDITIONS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	3 FILED PERFORMANCE: STRESS CONDITIONS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	4 OFFICER SAFETY: GENERAL	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	5 OFFICER SAFETY: W/SUSPICIOUS & ARRESTED PERSONS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	6 CONTROL OF CONFLICT: VOICE COMMAND	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	7 CONTROL OF CONFLICT: PHYSICAL SKILL	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
	FREQUENT AND OTHER PERFORMANCE TASKS													
___	8 DRIVING SKILLS: NON-STRESS CONDITIONS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	9 ORIENTATION SKILL : NON-STRESS CONDITIONS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	10 WALK-THROUGH LOG USE: ACCURACY/COMPLETENESS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	11 REPORT WRITING: ORGANIZATION/ACCURACY	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	12 REPORT WRITING: GRAMMER/SPELLING/NEATNESS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	13 REPORT WRITING: APPROPRIATE TIME USED	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	14 INTERVIEW/INTERROGATION SKILLS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	15 COORDINATION: MULTIPLE TASKS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	16 SELF-INITIATED FIELD ACTIVITY	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	17 PROBLEM SOLVING/DECISION MAKING	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	18 RADIO/IPAD: USE OF CODES/PROCEDURES	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	19 RADIO: LISTENS & COMPREHENDS TRANSMISSIONS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	20 RADIO: ARTICULATION OF TRANSMISSION	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
	KNOWLEDGE OF LEGION POLICIES AND PROCEDURES													
___	21 REFLECTED BY VERBAL/WRITTEN/SIMULATED TESTING	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	22 REFLECTED IN FIELD PERFORMANCE	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
	KNOWLEDGE OF PENAL CODE/CITY CODES ETC.													
___	23 REFLECTED BY VERBAL/WRITTEN/SIMULATED TESTING	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	24 REFLECTED IN FIELD PERFORMANCE	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
	ATTITUDE/RELATIONS/APPEARANCE													
___	25 ACCEPTANCE OF FEEDBACK: VERBAL/BEHAVIORAL	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	26 ATTITUDE TOWARDS DUTIES	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	27 INTEGRITY/ETHICS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	28 LEADERSHIP	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	29 RELATIONSHIPS: FTO/SUPERIORS/PERSONNEL	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	30 GENERAL APPEARANCE: SPECIFY IF NECESSARY	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
	COMMUNITY RELATIONS													
___	31 COMMUNICATION/INTERACTION WITH CITIZENS/CLIENTS	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	
___	32 COMMUNICATION/INTERACTION WITH GOVERNMENTAL AGENCIES	1	2	3	4	5	6	7	NO	NRT	NAR	REM	___	



THE MOST ACCEPTABLE AREA OF PERFORMANCE TODAY WAS IN RATING CATEGORY NUMBER: _____
A SPECIFIC INCIDENT WHICH DEMONSTRATED TODAY'S PERFORMANCE IN THIS AREA IS:

THE LEAST ACCEPTABLE AREA OF PERFORMANCE TODAY WAS IN RATING CATEGORY NUMBER: _____
A SPECIFIC INCIDENT WHICH DEMONSTRATED TODAY'S PERFORMANCE IN THIS AREA IS:

REMEDIAL TRAINING PROVIDED:

ADDITIONAL DOCUMENTATION OF PERFORMANCE AND TRAINING PROVIDED:

CAT. NO.

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

TRAINEE SIGNATURE STAR#

FTO SIGNATURE STAR#

CEO SIGNATURE STAR#



EXHIBIT D: SYNCREW OVERVIEW



SYNCrew for Security is a new technology to help security companies ensure their patrol and standing guards perform their jobs properly and be able to PROVE that their officers performed the services. Without a doubt. Every time.

The officers use a simple app to check in and out of key locations using a smartphone app and take pictures, report incidents, and more in just a few seconds.

Everything they do is streamed to the SYNCrew cloud where you can access it in real-time. With the SYNCrew Security Console, you can:



- View current officer location on a map
- See photos of incidents as they are taken
- Confirm patrol presence in real-time
- Newsfeed always shows the latest updates
- Share a custom login with an important client

Instantly view & download a report for a specific property:

Date	Name	Team	Project	Time on site	Start time	End time	Notes By Officer
2/16/16	John Smith	Patrol	123 Main St.	0.09	1:12 AM	1:18 AM	Code 4
2/16/16	John Smith	Patrol	123 Main St.	0.67	3:09 AM	3:49 AM	Clear out front
2/16/16	Sandra O'Mally	Patrol	123 Main St.	1.51	7:28 PM	8:58 PM	Clear
2/16/16	John Smith	Patrol	123 Main St.	0.13	9:42 PM	9:50 PM	cleared front steps
2/16/16	Sandra O'Mally	Patrol	123 Main St.	0.11	11:36 PM	11:43 PM	Clear

Instantly view & download a report for a certain officer:

Date	Name	Site	Time (in hrs)	Start time	End time	Notes By Officer
2/16/16	Sean Smith	735 geary st.	0.78	11:16 PM	12:03 AM	Code 4, no SP tags
2/16/16	Sean Smith	546 geary	0.15	12:03 AM	12:12 AM	Code 4
2/16/16	Sean Smith	444 o'farrell	0.11	12:12 AM	12:19 AM	Code 4
2/16/16	Sean Smith	293 o'farrell	0.24	12:19 AM	12:33 AM	Clear
2/16/16	Sean Smith	245 o'farrell	0.04	12:33 AM	12:36 AM	Clear out front
2/16/16	Sean Smith	434 leavenworth	0.08	12:36 AM	12:41 AM	Code 4
2/16/16	Sean Smith	311 geary	0.09	12:41 AM	12:46 AM	2 loitering - cleared
2/16/16	Sean Smith	395 geary	0.1	12:46 AM	12:52 AM	Clear
2/16/16	Sean Smith	662 geary st	0.08	12:52 AM	12:57 AM	Clear
2/16/16	Sean Smith	239 leavenworth	0.11	12:57 AM	1:03 AM	Clear

Best of all, each event has a picture as evidence

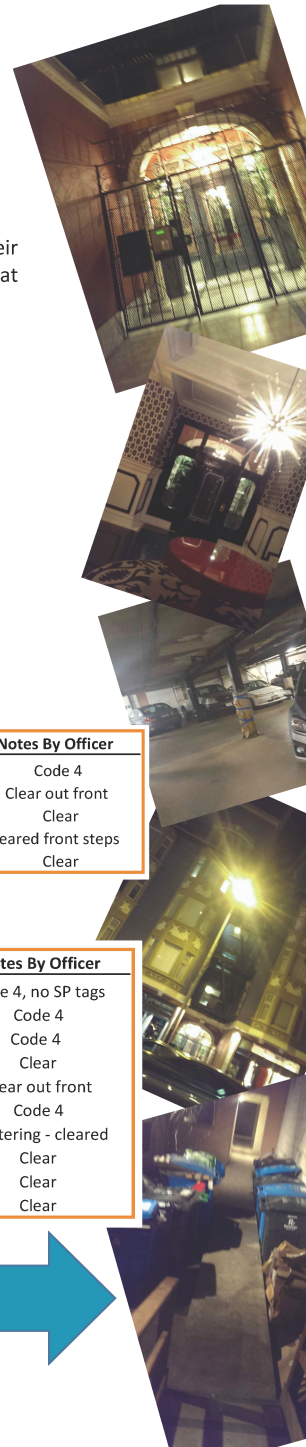




EXHIBIT E: INSURANCE CERT EXAMPLE:

			CERTIFICATE OF LIABILITY INSURANCE			Date 08/21/2019		
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>								
PRODUCER Infinity Insurance Agency Inc Po Box 2048 Birmingham, AL 35201-2048			CONTACT NAME: CUSTOMER SERVICE PHONE (A/C. No. Ext): 8004282342 FAX (A/C. No): 8553794454 E-MAIL: ADDRESS: INFINITYBROKERSERVICE@IPACC.COM		INSURER(S) AFFORDING COVERAGE			NAIC # 20260
INSURED Legion Corporation 5150 N 6th St Site 173 Fresno, CA 93710			INSURED A : Infinity Select Insurance Company		INSURED B : INSURED C : INSURED D : INSURED E : INSURED F :			
COVERAGES		CERTIFICATE NUMBER:		REVISION NUMBER:				
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.								
INSR	LTR	TYPE OF INSURANCE	ADDL	SUBR	POLICY NUMBER	POLICY EFF	POLICY EXP	LIMITS
		<input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
A		AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> OTHER:		X	504610093973001	07/26/2019	07/26/2020	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
		<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y / N <input type="checkbox"/> N / A				PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)								
CERTIFICATE HOLDER <div style="text-align: center; color: red; font-weight: bold; font-size: 2em;">SAMPLE</div>				CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <div style="text-align: center;"> </div>				



LEGIO-1

OP ID: JE

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
10/21/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Central Insurance Agency, Inc. 93 East Main Street Smithtown, NY 11787 George Gavaris 877-242-9600		CONTACT NAME: Central Insurance Agency PHONE (A/C, No, Ext): 877-242-9600 FAX (A/C, No): 877-243-8995 E-MAIL ADDRESS: certificates@ciainsures.com	
INSURED Legion Corporation, Inc PPO 17142 ID 742479 181 O'Farrell Street, Ste. 50 San Francisco, CA 94102		INSURER(S) AFFORDING COVERAGE INSURER A : Steadfast Insurance Company NAIC # 26387 INSURER B : American Guarantee and 26247 INSURER C : Zurich American Insurance Co. 10120 INSURER D : INSURER E : INSURER F :	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Assault & Battery <input checked="" type="checkbox"/> Errors & Omission GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJ <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			EOL0288356-02	07/17/2019	07/17/2020	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$ 3,000,000
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			AUC0126003-02	07/17/2019	07/17/2020	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	5300004611-191	07/13/2019	07/13/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Proof of Insurance

CERTIFICATE HOLDER Proof of Insurance	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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EXHIBIT F: EVIDENCE OF FINANCIAL STABILITY



FIRST REPUBLIC BANK
It's a privilege to serve you®

June 30, 2021

Joseph Shelley
4809 E. Princeton Ave
Fresno, CA 93703
Re: ***-***-0930
Re: ***-***-7493
Re: ***-***-0000
Re: ***-***-0899
Re: ***-***-1256
Re: ***-***-5036

Dear Joseph Shelley:

Thank you for your recent request for verification of information related to your First Republic accounts referenced above.

<u>TOTAL CURRENT BALANCE</u>	<u>TOTAL AVERAGE BALANCE</u>
\$1,013,520	\$861,674

If you need any additional information, please feel free to contact the Montgomery office at (415) 392-3888 or our Customer Care Center at (888) 408-0288. Again, we would like to thank you for being a valued client of First Republic Bank.

It's a privilege to serve you,

Richard Halog
Manager, Preferred Banking Office
44 Montgomery St. | San Francisco, CA 94104
Office: (415) 392-3888

San Francisco • Palo Alto • Los Angeles • Santa Barbara • Newport Beach • San Diego • Portland • Palm Beach • Boston • Greenwich • New York

44 MONTGOMERY STREET, SAN FRANCISCO, CALIFORNIA 94104, TEL (415) 392-3888, FAX (415) 392-7888
WWW.FIRSTREPUBLIC.COM • MEMBER FDIC AND EQUAL HOUSING LENDER



EXHIBIT G: PPO LICENSE INFORMATION



BUREAU OF SECURITY AND INVESTIGATIVE SERVICES

LICENSING DETAILS FOR: 17142

NAME: LEGION CORPORATION
LICENSE TYPE: PRIVATE PATROL OPERATOR
PRIMARY STATUS: CURRENT

ADDRESS OF RECORD
5150 N 6TH ST STE 173
FRESNO CA 93710-7511
FRESNO COUNTY
[MAP](#)

ISSUANCE DATE
APRIL 3, 2012
EXPIRATION DATE
APRIL 30, 2022
CURRENT DATE / TIME
JULY 2, 2021
1:34:16 PM